

#### LILONGWE CITY COUNCIL

P.O. Box 30396 Lilongwe 3 MALAWI

## **Request for Quotations (for Goods)**

| IPDC/09/25/INSTALLATION/CAMERA/         | AREA18/PRESIDENTIAL WAY/ENG         |
|---|-------------------------------------|
| To:                                     | es es                               |
|   | Date: 28 <sup>TH</sup> August, 2025 |
| The Procuring and Disposing Entity name | ed above invites you to submit your |

The Procuring and Disposing Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Procuring and Disposing Entity reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders except where modified by this Request for Quotations.

#### SECTION A: QUOTATION REQUIREMENTS—

**Procurement Reference Number:** 

- 1. Description of Goods the Bidder is bidding to Supply and Deliver of: Installation of Surveillance Cameras at Area 18 Interchange and Presidential way for Electrical Section, Engineering Department to be delivered at Works Yard Stores office.
- 2. Quotation prices should be based on—
  - (a) for goods supplied from within Malawi; EXW insured and delivered to [LCC, Civic offices, City Centre]; or
- **3.** The delivery period required is **Five (5) days** from date of order...../....../

| Standard I | Bidding           | Document for | Request for | Quotation    | for | Procurement  | - 01 |
|------------|-------------------|--------------|-------------|--------------|-----|--------------|------|
| Goods      | <del>1-</del> 0.0 |              |             | · Carotation |     | riocarcinent | . 01 |

- 4. Quotations must be valid for **Thirty (30)** days from the deadline for submission.
- 5. The warranty/guarantee offered shall be: Twelve (12) months.
- **6.** Quotations and supporting documents as specified in Section C must be marked with the Procurement Reference Number given above, and indicate your acceptance of the terms and conditions.
- Quotations must be received, in sealed envelopes, no later than: 10:00am on 3<sup>rd</sup> September 2025
- Quotations must be returned to the Chairperson of IPDC:
   Chief Procurement Officer, Lilongwe City Council, Civic Offices, Room No. 114 City Centre, Box 30396, Lilongwe 3.
- The attached Schedule of Requirements in Section D, details the items to be procured. You are requested to quote your delivered price for these items by completing and returning Sections C and D.
- 10. Payment to the supplier shall be made within Forty-Five days from the date of receipt of invoice.
  11. [List any other requirements e.g. the provision of sample.
  12. The detailed descriptions of the goods required are provided in table below.

Bidders shall provide full descriptions of the products being offered in Section D - Price Schedule.

Your quotation is to be returned by completing and returning this Form and Section C and D including any other information/certification required within this RFQ.

### **SECTION B: QUOTATION SUBMISSION SHEET**

| 1. | Currency of Quotation: Malawi Kwacha   |          |
|----|--|----------|
| 2. | Delivery period offered: days/weeks/months from date of the Local Order.             | Purchase |
| 3. | The validity period of this Quotation is: days from the date for receipt Quotations. | of       |
| 4. | Warranty period (where applicable): months.  |          |
|    | We attach the following documents: [tick against the document(s) you have att        | ached    |
|    | (a) Section D of the Request for Quotations completed and signed;                    | $\Box$   |
|    | (b) A copy of our Business Registration Certificate and Trading Licence;             |          |
|    | (c)A copy of our Annual Tax Clearance Certificate (for the last Financial Year);     |          |
|    | (d) A list of recent Government contracts performed;                                 |          |

|                        | (e) [Insert any other documentation required by the Procuring and Disposing Entity].   |
|------------------------|--|
| 6.                     | We offer to supply in conformity with the Request for Quotations Documents and in accordance with the delivery schedule required in Section D: Schedule of Requirements]         |
| 7.                     | We have examined and have no reservations to the Request for Quotations Document, including Addenda No:  |
| 8.                     | Our price shall be fixed for the duration of the validity period   |
| 9.                     | We declare that our firm, Directors and Beneficial Owners do not engage in corrupt, fraudulent and/or uncompetitive practices whenever participating in procurement proceedings. |
| AU <sup>-</sup><br>bid | THORISED BY: [to be completed by someone who has the power of attorney for the der]  |
| Sigr                   | nature: Name:  |
| Pos                    | ition: Date:   |
| Autl                   | horised for and on behalf of (Company name):   |
| Con                    | npany:   |
| Reg                    | istered Address:   |
|                        |  |

If any additional documentation is attached to your quotation, a signature and authorisation at Section C and Section D is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

13.

SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)

# PROCURING OF INSTALLATION OF SURVEILLANCE CAMERAS AT AREA 18 INTERCHANGE AND PRESIDENTIAL WAY FOR ELECTRICAL SECTION, ENGINEERING DEPARTMENT

| Item<br>No | Description of Goods [Attach detailed specification if necessary] | Unit of<br>Measure | Quantity     | Delivered<br>Unit Price<br>Kwacha | Delivered Total<br>Price Kwacha |
|------------|---|--------------------|--------------|-----------------------------------|---------------------------------|
| 1.         | 4G Solar Powered PAN Tilt Zoom<br>Cameras                         | Each               | 30           |                                   |                                 |
| 2.         | Smart Phones  | Each               | 5            |                                   |                                 |
| 3.         | Laptops   | Each               | 2            |                                   |                                 |
| 4.         | 50 Inch Smart Tv  | Each               | 1            |                                   |                                 |
| 5.         | Installation, Commissioning &Labour                               | Each               | 1            |                                   |                                 |
|            |   |                    |              |                                   |                                 |
|            | Find Attached Specification Below                                 |                    |              |                                   |                                 |
|            |   |                    |              |                                   |                                 |
|            |   |                    |              |                                   |                                 |
|            |   | 4                  |              |                                   | -1                              |
|            |   |                    | Sub-Total    |                                   |                                 |
|            |   |                    | VAT 16.5%    |                                   |                                 |
|            |   |                    | PPDA Levy    | (1%)                              |                                 |
|            |   |                    | Total Bid Pr | rice                              |                                 |

| Notes: The Procurement Levy is calculated based on Sub-total before taxes.   |
|--|
| The following attachments are appended to clarify the Description of Goods:  [List any attachments providing additional specification of the goods required] |
|  |
|  |

Technical Compliance Sheet: List any attachments providing additional specification of the goods required]

| No | DESCRIPTION<br>OF GOODS | TECHNICAL SPECIFICATIONS | BIDDER'S<br>SPECIFICATIONS | COMPLIANCE<br>YES/ NO |
|----|-------------------------|--------------------------|----------------------------|-----------------------|
| 1  |                         |                          |                            |                       |
| 2  |                         |                          |                            |                       |
| 3  |                         |                          |                            |                       |

#### SECTION D: BENEFICIAL OWNERSHIP DISCLOSURE FORM

Date: [insert date]

# INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the Bidder. In case of joint venture, the Bidder must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or more of the following conditions:

- 1. directly or indirectly holding 5% or more of the shares
- 2. directly or indirectly holding 5% or more of the voting rights
- 3. directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
- 4. directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
- 5. has a significant stake in a company and on whose behalf activity of a company is conducted; or
- 6. exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

| Procurement Reference No.: |  |
|----------------------------|--|
|                            | r] of [insert total number of pages] pages |
| age [moore page mannber    | 1 of Linsert total number of pages   pages |

To: [insert complete name of Procuring and Disposing Entity]

In response to your request in the Letter of Acceptance dated [insert date of letter of Acceptance] to furnish additional information on beneficial ownership: [select one option as applicable and delete the options that are not applicable]

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership

| Identity of<br>Beneficial<br>Owner   | Directly or indirectly holding 5% or more of the shares  (Yes / No) | Directly or indirectly holding 5 % or more of the Voting Rights (Yes / No) | Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder |
|--|---|--|---|
| (E.  | (4)   | E  | (Yes / No)  |
| [include full name (last, middle, first), nationality, country of residence] |   |  |   |

#### OR

- (ii) We declare that there is no Beneficial Owner meeting one or more of the following conditions:
  - directly or indirectly holding 5% or more of the shares
  - directly or indirectly holding 5% or more of the voting rights
  - directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
  - directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
  - has a significant stake in a company and on whose behalf activity of a company is conducted; or
  - exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

#### OR

(iii) We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]

- directly or indirectly holding 5% or more of the shares
- directly or indirectly holding 5% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder]"
- directly or indirectly, has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
- has a significant stake in a company and on whose behalf activity of a company is conducted; or
- exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee (s), beneficiaries, or anyone who controls the trust.

Name of the Bidder: [insert complete name of the Bidder]<sup>1</sup>
Name of the person duly authorized to sign the Bid on behalf of the Bidder: [insert complete name of person duly authorized to sign the Bid]<sup>2</sup>

Title of the person signing the Bid: [insert complete title of the person signing the Bid]

| and the state of t |       |
|--|-------|
| Signature of the person named above:   | <br>_ |
| Date signed [insert ordinal number] day of [insert month], [insert year]   |       |

<sup>&</sup>lt;sup>1</sup> In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a joint venture, each reference to "Bidder" in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

 $<sup>^2</sup>$  Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

## SECTION E: EVALUATION OF QUOTATIONS:

- **1.** Quotations will be evaluated to determine their compliance to technical specifications.
- **2.** Quotations that are responsive, qualified and technically compliant will be ranked according to price. Compliant quotations shall meet the following conditions listed in the technical compliance sheet:
- **3.** Award of contract will be made to the lowest evaluated quotation [by item or by total] through the issue of a Local Purchase Order.

| Signed: Title/Position:                          | Name                  |         |     |
|--|-----------------------|---------|-----|
| For and on behalf of the Procuring and           |                       |         |     |
| AUTHORISED BY:                                   | Ñ                     | e e     |     |
| Signature:                                       | Name:                 |         |     |
| Position:  | Date:                 |         |     |
| Authorised for and on behalf of:                 |                       | (DD/MM/ | YY) |
| Company:  Date Stamp and to be signed by one was | with power of atterne |         |     |

# HIRE OF SERVICE PROVIDERS FOR SURVEILLANCE CAMERA INSTALLATION (Presidential Way & Interchange)

|   | ITEM                                      | QUANTITY |
|---|---|----------|
| 1 | 4G Solar Powered PAN Tilt Zoom<br>Cameras | 30       |
| 2 | Smart Phones                              | 5        |
| 3 | Laptops                                   | 2        |
| 4 | 50 Inch smart TV                          | 1        |
| 5 | Installation, Commissioning<br>Labour     | i        |

### 1. CAMERAS SPECIFICATIONS

| FEATURE                  | 4G SOLAR POWERED PAN TILT ZOOM(PTZ) CAMERAS   |  |  |  |  |
|--------------------------|---|--|--|--|--|
| Pan, Tilt, Zoom          | Full PTZ Control  |  |  |  |  |
| 4G Connectivity          | Mobile monitoring via SIM   |  |  |  |  |
| Solar-Powered            | No external power needed  |  |  |  |  |
| Remote viewing           | Mobile control  |  |  |  |  |
| Two-way audio            | Built in Mic and speaker  |  |  |  |  |
| Alarm feature            | Integrated alarm to deter intruders   |  |  |  |  |
| Storage                  | Supports minimum storage of 512 SG Card   |  |  |  |  |
| IP Rated                 | Waterproof and dustproof  |  |  |  |  |
| Detection                | Vehicle & human detection, capturing area marking to prevent recording of unnecessary areas |  |  |  |  |
| Installation application | To be installed for surveillance of roads infrastructure                                    |  |  |  |  |
| Cable free design        | No network or power cabling needed  |  |  |  |  |

### 2. PHONE SPECIFICATIONS

| Smart Phone, Android | 8GB RAM, 64 GB storage |
|----------------------|------------------------|
|                      |                        |

### 3. LAPTOP SPECIFICATIONS AS ATTACHED



#### ICT SECTION

#### LAPTOP STANDARD TECHNICAL SPECS FOR LILONGWE CITY COUNCIL

|  | processor | 12th | Gen | Intel® | CoreTM | 1 i5 V | ProTM |
|--|-----------|------|-----|--------|--------|--------|-------|
|--|-----------|------|-----|--------|--------|--------|-------|

operating system

Windows 11 Pro

14" antiglare display

HD TN antiglare (1920 x 1080, 250 nit

FHD IPS (1920 x 1080, 250 nit)

FHD IPS Touchscreen (1920 x 1080, 300 nit)

FHD IPS with Privacy Guard (1920 x 1080, 400 nit)

FHD IPS Low Power (1920 x 1080, 400 nit)

WQHD IPS with Dolby Vision® (2560 x 1440, 500 nit, 100% Adobe

colour gamut)

Memory 8 GB

Battery Up to 16.1 hours\* 50Wh

Rapid Charge technology available with 65W AC

Storage

500 TB PCIe SSD

Optional: Intel® Optane Memory

**Graphics Audio** 

Intel UHD 620

Dolby Audio™ Premium Dual far-field microphones

Dimensions (W x D

x H)

329mm x 227mm x 18.9mm / 12.95" x 8.94" x 0.74"

Weight

Starting at:

FHD IPS / touchscreen & non-touch: 1.55kg

FHD low power: 1.46kg

FHD with Privacy Guard: 1.67kg

WQHD: 1.46kg

Connectivity

WLAN: Intel® Dual-Band Wire-less 2 x 2 AC

Bluetooth® 5.0

Ports/Slots

2 x USB 3.1 (Gen 1)

2 x USB-C (1 Thunderbolt™ 3)

Micro SD card reader

Type-C. port.